



Spina Bifida Advocates of Washington State
Financial Statement Summaries
As of September 30, 2018

	2018		2017	\$ Change
Profit & Loss Comparison				
Income				
Donations				
Fundraising				
Walk N Roll	\$ 11,349.00		\$ 4,011.00	\$ 7,338.00
Other	<u>\$ 61.58</u>		<u>\$ 48.24</u>	<u>\$ 13.34</u>
Total Fundraising	\$ 11,410.58		\$ 4,059.24	\$ 7,351.34
In-Kind Donations	\$ -		\$ -	\$ -
Restricted Donations	\$ -		\$ -	
Other Donations	<u>\$ 3,061.97</u>		<u>\$ 2,034.80</u>	<u>\$ 1,027.17</u>
Total Donations	\$ 14,472.55		\$ 6,094.04	\$ 8,378.51
				\$ -
Interest	<u>\$ 40.49</u>		<u>\$ 40.38</u>	<u>\$ 0.11</u>
				\$ -
Total Income	<u>\$ 14,513.04</u>		<u>\$ 6,134.42</u>	<u>\$ 8,378.62</u>
Expenses				
		% by Category		% by Category
Mission/Program	\$ 7,090.33	71.60%	\$ 4,124.74	70.86%
Administration	\$ 1,289.65	13.02%	\$ 801.11	13.76%
Fundraising	<u>\$ 1,522.22</u>	<u>15.37%</u>	<u>\$ 895.53</u>	<u>15.38%</u>
Total Expenses	\$ 9,902.20	100.00%	\$ 5,821.38	100.00%
Net Income (Loss)	\$ 4,610.84		\$ 313.04	<u>\$ 4,297.80</u>
				\$ -
Balance Sheet Comparison				
Assets	\$ 31,069.83		\$ 29,299.72	\$ 1,770.11
Liabilities	<u>\$ -</u>		<u>\$ -</u>	<u>\$ -</u>
Total Equity (Fund Balance)	<u>\$ 31,069.83</u>		<u>\$ 29,299.72</u>	<u>\$ 1,770.11</u>

Income: This year's fundraising results were 180% greater than last years and total donations showed a 137% improvement

Expenses: Total expense was up 70% over last year and just about the same percentage as our income.

Net Income (Loss): Was \$4600 in the positive and a significant improvement over last year.

Expenditure by Category: These percentages not acceptable: Only 72% of our expenditures going towards our mission expenses, but this should improve by year end with our Adult Panel Discussion and Holiday Party.

Net Worth: Our total assets, fund balance, increased by 5.3% or \$1,559 over the last 12 months.

Liabilities: We have no liabilities (unpaid bills).

Trend Analysis: We need to increase our income, making the Walk-N-Roll more successful while continuing to increase our spending on mission expenses.

Jonathan A. Tutt
Treasurer

Spina Bifida Advocates of Washington State
Profit & Loss Prev Year Comparison
January through September 2018

	Jan - Sep 18	Jan - Sep 17	\$ Change	% Change
Ordinary Income/Expense				
Income				
Donations Received				
CFD Donations	15.93	16.21	-0.28	-1.7%
CHCWA/CFC Donations	2.26	0.00	2.26	100.0%
General Donations	3,043.78	2,018.59	1,025.19	50.8%
In Kind Donations	0.00	0.00	0.00	0.0%
Development (Fundraising) Funds				
Amazon Smile Foundation	61.58	48.24	13.34	27.7%
Walk n Roll				
Team Emmie	100.00	0.00	100.00	100.0%
Team Rochelle	80.00	0.00	80.00	100.0%
Team Ethan	755.00	0.00	755.00	100.0%
Team ORCAS - Demara and Granger	1,075.00	0.00	1,075.00	100.0%
Team Red Baron Bikers	615.00	0.00	615.00	100.0%
Team Ayren	500.00	0.00	500.00	100.0%
Team Keaton	0.00	50.00	-50.00	-100.0%
Team Scarlett	300.00	230.00	70.00	30.4%
Team Adam	70.00	80.00	-10.00	-12.5%
Team Adelina Rockstar	525.00	0.00	525.00	100.0%
Team Reese Pieces	50.00	325.00	-275.00	-84.6%
Team Redbaron Racers	0.00	10.00	-10.00	-100.0%
Team Kelahna	250.00	176.00	74.00	42.1%
Corporate Sponsorships	1,500.00	275.00	1,225.00	445.5%
Team Jonathan	2,435.00	2,505.00	-70.00	-2.8%
Team JJ Baron	0.00	160.00	-160.00	-100.0%
Team Lane	60.00	0.00	60.00	100.0%
Team Lindy	700.00	0.00	700.00	100.0%
Team Michael Spokane	1,605.00	200.00	1,405.00	702.5%
Team Racer M	350.00	0.00	350.00	100.0%
Team Wishbone	40.00	0.00	40.00	100.0%
General	339.00	0.00	339.00	100.0%
Walk n Roll - Other	0.00	0.00	0.00	0.0%
Total Walk n Roll	<u>11,349.00</u>	<u>4,011.00</u>	<u>7,338.00</u>	<u>183.0%</u>
Total Development (Fundraising) Funds	<u>11,410.58</u>	<u>4,059.24</u>	<u>7,351.34</u>	<u>181.1%</u>
Total Donations Received	<u>14,472.55</u>	<u>6,094.04</u>	<u>8,378.51</u>	<u>137.5%</u>
Total Income	<u>14,472.55</u>	<u>6,094.04</u>	<u>8,378.51</u>	<u>137.5%</u>
Gross Profit	<u>14,472.55</u>	<u>6,094.04</u>	<u>8,378.51</u>	<u>137.5%</u>
Expense				
Mission Program Expenses				
Awareness	0.00	316.10	-316.10	-100.0%
Board Meetings	144.86	149.95	-5.09	-3.4%
Direct Aid Reimbursements	500.00	298.08	201.92	67.7%
Education				
Brochures	500.00	0.00	500.00	100.0%
Printing	508.54	0.00	508.54	100.0%
Total Education	<u>1,008.54</u>	<u>0.00</u>	<u>1,008.54</u>	<u>100.0%</u>
Executive Director	<u>2,200.00</u>	<u>0.00</u>	<u>2,200.00</u>	<u>100.0%</u>
Gifts	79.07	0.00	79.07	100.0%
Meetings	22.80	0.00	22.80	100.0%
Misc	57.16	0.00	57.16	100.0%
Office Supplies	8.23	0.00	8.23	100.0%
Outreach	45.22	0.00	45.22	100.0%
Social Events	0.00	345.57	-345.57	-100.0%
Storage	1,204.65	1,188.00	16.65	1.4%
Telephone	949.25	1,041.44	-92.19	-8.9%
Walk n Roll	850.56	765.61	84.95	11.1%
Web Site	19.99	19.99	0.00	0.0%
Total Mission Program Expenses	<u>7,090.33</u>	<u>4,124.74</u>	<u>2,965.59</u>	<u>71.9%</u>
Administrative Expenses				
Board Meetings	14.83	10.98	3.85	35.1%
Executive Director	275.00	0.00	275.00	100.0%
Insurance	867.08	785.98	81.10	10.3%
Office Supplies	129.78	0.00	129.78	100.0%
Telephone	2.96	4.15	-1.19	-28.7%
Total Administrative Expenses	<u>1,289.65</u>	<u>801.11</u>	<u>488.54</u>	<u>61.0%</u>
Fund Raising Expenses				
Board Meetings	14.85	15.58	-0.73	-4.7%
CC Processing Fees	257.10	114.35	142.75	124.8%
Executive Director	275.00	0.00	275.00	100.0%
Grant Writing	99.00	0.00	99.00	100.0%
Meetings	25.76	0.00	25.76	100.0%
Walk n Roll	850.51	765.60	84.91	11.1%
Total Fund Raising Expenses	<u>1,522.22</u>	<u>895.53</u>	<u>626.69</u>	<u>70.0%</u>
Total Expense	<u>9,902.20</u>	<u>5,821.38</u>	<u>4,080.82</u>	<u>70.1%</u>
Net Ordinary Income	<u>4,570.35</u>	<u>272.66</u>	<u>4,297.69</u>	<u>1,576.2%</u>

Spina Bifida Advocates of Washington State
Profit & Loss Prev Year Comparison
 January through September 2018

	Jan - Sep 18	Jan - Sep 17	\$ Change	% Change
Other Income/Expense				
Other Income				
Interest Income	40.49	40.38	0.11	0.3%
Total Other Income	40.49	40.38	0.11	0.3%
Net Other Income	40.49	40.38	0.11	0.3%
Net Income	4,610.84	313.04	4,297.80	1,372.9%

Spina Bifida Advocates of Washington State
Balance Sheet Prev Year Comparison
As of September 30, 2018

10/15/18

Accrual Basis

	Sep 30, 18	Sep 30, 17	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
Cash Checking Wa Trust				
Unrestricted Funds	9,187.91	9,516.76	-328.85	-3.5%
Restricted Funds	1,719.64	1,719.64	0.00	0.0%
Total Cash Checking Wa Trust	10,907.55	11,236.40	-328.85	-2.9%
Capital One Hi Yield MMF	18,067.43	18,013.32	54.11	0.3%
ED Expense Debit Account	146.55	0.00	146.55	100.0%
Petty Cash (Sec)	0.00	50.00	-50.00	-100.0%
Total Checking/Savings	29,121.53	29,299.72	-178.19	-0.6%
Accounts Receivable				
Accounts Receivable	0.00	211.00	-211.00	-100.0%
Total Accounts Receivable	0.00	211.00	-211.00	-100.0%
Other Current Assets				
Prepaid Storage Rent	133.80	0.00	133.80	100.0%
Inventory Asset	1,814.50	0.00	1,814.50	100.0%
Total Other Current Assets	1,948.30	0.00	1,948.30	100.0%
Total Current Assets	31,069.83	29,510.72	1,559.11	5.3%
Fixed Assets				
Equipment				
Equip Purchased				
WNR Equip	710.75	710.75	0.00	0.0%
Office Furniture	517.96	517.96	0.00	0.0%
Computers	4,759.49	4,759.49	0.00	0.0%
Printer	168.00	168.00	0.00	0.0%
Software	172.35	172.35	0.00	0.0%
Warranty	1,069.96	1,069.96	0.00	0.0%
Equip Purchased - Other	1,955.69	1,955.69	0.00	0.0%
Total Equip Purchased	9,354.20	9,354.20	0.00	0.0%
Accumulated Depreciation				
WNR Equip	-710.75	-710.75	0.00	0.0%
Office Furniture (DONE)	-517.96	-517.96	0.00	0.0%
Computers (DONE)	-4,759.49	-4,759.49	0.00	0.0%
Printer (DONE)	-168.00	-168.00	0.00	0.0%
Software (DONE)	-172.35	-172.35	0.00	0.0%
Warranty (DONE)	-1,069.96	-1,069.96	0.00	0.0%
Accumulated Depreciation - Other	-1,955.69	-1,955.69	0.00	0.0%
Total Accumulated Depreciation	-9,354.20	-9,354.20	0.00	0.0%
Total Equipment	0.00	0.00	0.00	0.0%
Total Fixed Assets	0.00	0.00	0.00	0.0%
TOTAL ASSETS	31,069.83	29,510.72	1,559.11	5.3%
LIABILITIES & EQUITY				
Equity				
Retained Earnings	-18,007.04	-15,268.35	-2,738.69	-17.9%
Opening Bal Equity	44,466.03	44,466.03	0.00	0.0%
Net Income	4,610.84	313.04	4,297.80	1,372.9%
Total Equity	31,069.83	29,510.72	1,559.11	5.3%
TOTAL LIABILITIES & EQUITY	31,069.83	29,510.72	1,559.11	5.3%